



METROPOLITAN GOVERNMENT OF NASHVILLE AND DAVIDSON COUNTY

10/27/2021 | 6:22 PM CDT

Mark Sevigny
Dana Safety Supply
2188 Spicer Avenue
Memphis TN 38134

Re: **RFQ # 122215, Emergency Vehicle Up-Fit & Safety Equipment and Install (Sole Brand)**

Dear Mr. Sevigny:

The Metropolitan Government of Nashville and Davidson County (Metro) has completed the evaluation of submitted solicitation offer(s) to the above RFQ # 122215 for Emergency Vehicle Up-Fit & Safety Equipment and Install (Sole Brand). This letter hereby notifies you of Metro's intent to award to Dana Safety Supply, contingent upon successful contract negotiations. Please provide a certificate of Insurance indicating all applicable coverages within 15 business days of the receipt of this letter.

If the Equal Business Opportunity (EBO) Program requirements were a part of this solicitation, the awardee must forward a signed copy of the "Letter of Intent to Perform as Subcontractor/Subconsultant/Supplier/Joint Venture" for any minority/women-owned business enterprises included in the response to the Business Assistance Office within two business days from this notification.

Additionally, the awardee will be required to submit evidence of participation of and contractor's payment to all Small, Minority, and Women Owned Businesses participation in any resultant contract. This evidence shall be submitted monthly and include copies of subcontracts or purchase orders, the Prime Contractor's Application for Payment, or invoices, and cancelled checks or other supporting payment documents. Should you have any questions concerning this requirement, please contact Christopher Wood, BAO Representative, at 615-862-6710 or at christopher.wood@nashville.gov.

Depending on the file sizes, the responses to the procurement solicitation and supporting award documentation can be made available either by email, CD for pickup, or in person for inspection. If you desire to receive or review the documentation or have any questions, please contact Christina Alexander by email at christina.alexander@nashville.gov Monday through Friday between 8:30am and 3:30pm.

Thank you for participating in Metro's competitive procurement process.

Sincerely,

Michelle A. Hernandez Lane
Michelle A. Hernandez Lane
Purchasing Agent

Cc: Solicitation File, Other Offerors

Pursuant to M.C.L. 4.36.010 Authority to resolve protested solicitations and awards.

A. Right to Protest. Any actual or prospective bidder, offeror or contractor who is aggrieved in connection with the solicitation or award of a contract may protest to the Purchasing Agent. The protest shall be submitted in writing within ten (10) days after such aggrieved person knows or should have known of the facts giving rise thereto.

[Procurement Division](#)

730 Second Avenue South, Suite 112
P.O. Box 196300
Nashville, Tennessee 37219-6300

www.Nashville.gov
Phone: 615-862-6180
Fax: 615-862-6179

Enter Solicitation Title & Number Below				
Emergency Vehicle Up-Fit & Safety Equipment and Install (Sole Brand); RFQ# 122215	Min. SBE/SDV Participation	Lowest Bid	Winning Bid	
	0.0%	\$2,552,243		\$2,552,243
Offeror's Name	Bids			Status of ITB Award
Truckers Lighthouse Inc.	\$2,552,243.44			Awarded
Dana Safety Supply	\$3,398,484.01			Awarded
On-Duty Depot Inc.	\$3,454,579.68			Exceeds MACP

Certificate Of Completion

Envelope Id: C2BFF08E5C3D4D888C503101AE478C58	Status: Completed
Subject: Intent to Award - RFQ #122215 Emergency Vehicle Up-Fit & Safety Equipment	
Source Envelope:	
Document Pages: 2	Signatures: 1
Certificate Pages: 2	Initials: 0
AutoNav: Enabled	Envelope Originator:
Envelope Stamping: Enabled	Procurement Resource Group
Time Zone: (UTC-06:00) Central Time (US & Canada)	730 2nd Ave. South 1st Floor
	Nashville, TN 37219
	prg@nashville.gov
	IP Address: 170.190.198.185

Record Tracking

Status: Original	Holder: Procurement Resource Group	Location: DocuSign
10/26/2021 1:04:30 PM	prg@nashville.gov	
Security Appliance Status: Connected	Pool: StateLocal	
Storage Appliance Status: Connected	Pool: Metropolitan Government of Nashville and Davidson County	Location: DocuSign

Signer Events

Signer Events	Signature	Timestamp
Michelle A. Hernandez Lane michelle.lane@nashville.gov Chief Procurement Officer/Purchasing Agent Metro Security Level: Email, Account Authentication (None)	<i>Michelle A. Hernandez Lane</i> Signature Adoption: Pre-selected Style Using IP Address: 170.190.198.190	Sent: 10/26/2021 1:32:39 PM Viewed: 10/27/2021 6:21:53 PM Signed: 10/27/2021 6:22:10 PM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

In Person Signer Events

In Person Signer Events	Signature	Timestamp

Editor Delivery Events

Editor Delivery Events	Status	Timestamp

Agent Delivery Events

Agent Delivery Events	Status	Timestamp

Intermediary Delivery Events

Intermediary Delivery Events	Status	Timestamp

Certified Delivery Events

Certified Delivery Events	Status	Timestamp

Carbon Copy Events

Carbon Copy Events	Status	Timestamp
Christina Alexander christina.alexander@nashville.gov Security Level: Email, Account Authentication (None)	COPIED	Sent: 10/27/2021 6:22:13 PM Viewed: 10/28/2021 7:24:42 AM

Electronic Record and Signature Disclosure:
Not Offered via DocuSign

Witness Events

Witness Events	Signature	Timestamp

Notary Events

Notary Events	Signature	Timestamp

Envelope Summary Events

Envelope Summary Events	Status	Timestamps
Envelope Sent	Hashed/Encrypted	10/26/2021 1:32:39 PM
Certified Delivered	Security Checked	10/27/2021 6:21:53 PM
Signing Complete	Security Checked	10/27/2021 6:22:10 PM
Completed	Security Checked	10/27/2021 6:22:13 PM

Payment Events

Status

Timestamps